

The Surprising Diversity of Iberian Wines

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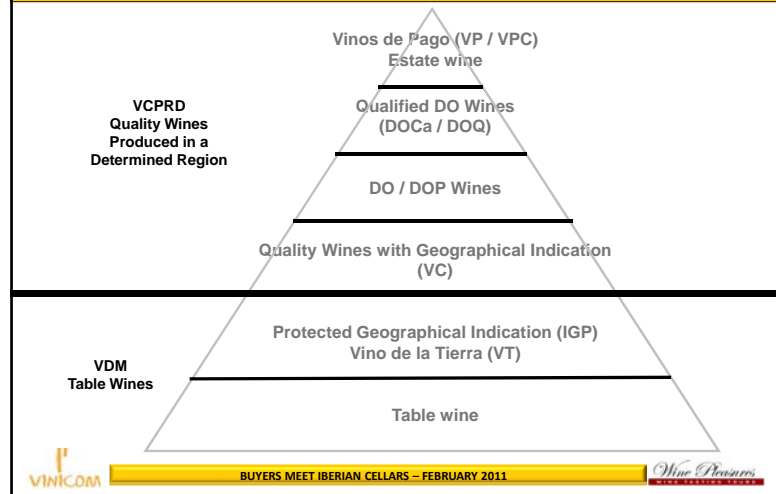
Hotel Barceló Montserrat
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Spanish wines regulation

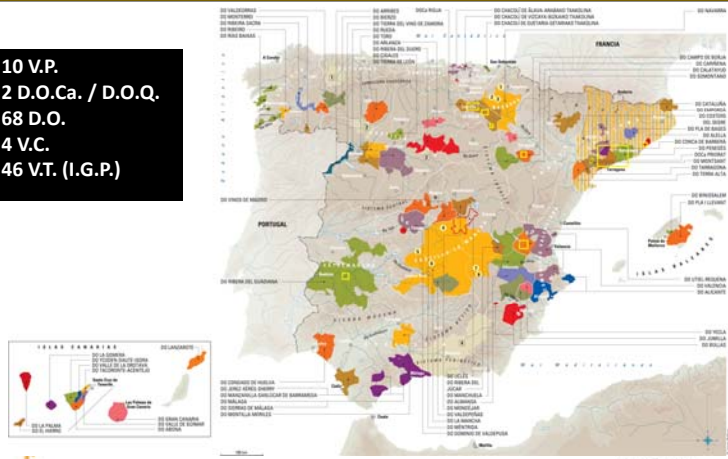


BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Wine from Spain

10 V.P.
2 D.O.Ca. / D.O.Q.
68 D.O.
4 V.C.
46 V.T. (I.G.P.)



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Apellations of the workshop

Catalunya
D.O. Catalunya
D.O. Cava
D.O. Conca de Barberà
D.O. Costers del Segre
D.O. Montsant
D.O. Penedès
D.O. Pla de Bages
D.O.Q. Priorat
D.O. Terra Alta

Aragón
D.O. Campo de Borja
D.O. Somontano

Navarra
D.O. Navarra

La Rioja
D.O.C. Rioja

Castilla y León
D.O. Ribera de Duero
D.O. Rueda
D.O. Toro

Madrid
D.O. Vinos de Madrid

Castilla La Mancha
D.O. La Mancha
D.O. Valdepeñas

Com. Valenciana
D.O. Utiel-Requena
D.O. Valencia

Murcia
D.O. Jumilla

Andalucía
D.O. Málaga
D.O. Sierras de Málaga



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CATALUNYA

of Origin

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D.O. Penedès

South Barcelona (40 km)

- Low Penedès
- Central Penedès
- Upper Penedès

- Mediterranean climate (3 micro-climates)
- Rainfall: 500 mm/y
- Soil: Limestone, clay and good water retention

- Vineyard: 27.700 Ha.
- Vinegrowers: 5.760
- Wineries: 193

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D.O. Penedès

<p>WHITE</p> <p>Macabeu (6.622Ha) Parellada (6.045 Ha) Xarel-lo (7.833 Ha) Chardonnay (1.038 Ha) Subirat Parent Moscatell d'Alexandria Moscatell de Frontignan Riesling Gewürztraminer Sauvignon blanc Chenin blanc</p>	<p>RED</p> <p>Ull de Llebre (1.507 Ha) Garnatxa Negra Monastrell Samsó Cabernet Sauvignon (1.487 Ha) Merlot (1.554 Ha) Syrah Pinot Noir Cabernet Franc</p>
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WINES

- White wines made with **Xarel-lo**, young or aged in oak barrels.
- Light wine wines (xarel-lo, macabeu, parellada).
- Wines made with international varieties: Chardonnay, Merlot, Cabernet sauvignon.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

Xarel-lo


Synonyms: Pansa Blanca

- Main in Penedès and Alella. Dry aromatic whites.
- Apt for an aging in oak barriques.
- The most important addition to Cava blends in Catalonia.

Apellations
 Alella, Catalunya, Cava, Costers del Segre, Empordà, Montsant, Penedès, Priorat, Tarragona.

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CONSEJO REGULADOR CAVA D.O. Cava



Elaboration
Quality sparkling wine elaborated by fermentation in the bottle, following the traditional method.


Production Zone – Country of Cava

- 160 municipalities
- 7 regions of Spain: Catalonia, Rioja, Álava, Zaragoza, Navarra, Valencia and Badajoz.
- Penedés area (95%).
- Sant Sadurn d'Anoia (75%) the capital city for Cava.

Vineyard: 31.861 Ha.
Vinegrowers: 6.734
Wineries: 266

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CONSEJO REGULADOR CAVA D.O. Cava



WHITE		RED
Macabeu	Xarel-lo	Garnatxa
Parellada	Malvasia Riojana	Monastrell
Chardonnay		Trepat
		Pinot Noir

Type of CAVA	Sugar content
Brut Nature	0-3 gr/l residual sugar
Extra Brut	< 6 gr/l.
Brut	0 - 15 gr/l.
Extra sec	12 - 20 gr/l.
Sec	17-35 gr/l.
Semi-sec	33-50 gr/l
Sweet / Dolç	More than 50 gr/l.


RESERVA Aged for +15 months
GRAN RESERVA Aged for +30 months

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Macabeo

Synonyms: Viura

- Macabeo is northern Spain's most planted white grape variety.
- The wine produced tends to have floral character, herbs, spices and relatively low acidity.
- Blended with Xarel-lo and Parellada to produce Cavas.




Apellations
Alella, Alicante, Arlanza, Binissalem, Bullas, Calatayud, Campo de Borja, Cariñena, Catalunya, Cava, Conca de Barberà, Costers del Segre, Empordà, Jumilla, La Mancha, Manchuela, Mérida, Mondéjar, Montilla-Moriles, Montsant, Navarra, Penedès, Pla de Bages, Pla i Llevant, Priorat, Ribero, Ribera del Guadiana, Rioja, Rueda, Sierras de Málaga, Somontano, Tarragona, Terra Alta, Uclés, Utiel-Requena, Valencia, Valdepeñas, Vinos de Madrid, Yecla.

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Parellada

Synonyms: Montònega.

- Grown mainly in Catalonia for Cava (blended with Macabeo and Xarel-lo).
- The finest of the three traditional white varieties.
- On its own, it produces young, crisp wines, specially if from the upper Penedès.



Apellations
Alella, Binissalem, Cariñena, Catalunya, Cava, Conca de Barberà, Costers del Segre, Montsant, Penedès, Pla de Bages, Pla i Llevant, Ribera del Guadiana, Tarragona, Terra Alta, Vinos de Madrid.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Discoveries*



D.O. Pla de Bages

The River Llobregat constitutes its vertebral column from North to South for 40 km.

-Climate: Mediterranean and mountain, abrupt temperature oscillation.
-Rainfall: 400 - 600 mm/y

-Majority of clayish soils, sands and the combination of the two.

-Vineyard: 550 Ha.
-Vinegrowers: 100
-Wineries: 9



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Pla de Bages



WHITE	RED
Macabeu	Garnatxa
Parellada	Ull de Llebre
Picapoll	Sumoll
Chardonnay	Merlot
Gewürztraminer	Cabernet Sauvignon
Sauvignon blanc	Cabernet Franc
	Syrah

WINES

- White wines made with indigenous **Picapoll**.
- Red wines made with Cabernet sauvignon, Merlot, Ull de Liebre.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Picapoll

- Found in DO Pla del Bages and in France.
- Small and oval-shaped grape, late maturation.
- Light but creamy wines, that leaves remarkable acid fruit and pineapple.



Apellations

Alella, Catalunya, Empordà, Pla de Bages, Priorat.



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D.O. Conca de Barberà



- In the river valleys of Francolí and Anguera, surrounded by mountains.

-Calcareous, loose soils with low organic materia.

-Climate: Mediterranean with continental influence.

-Rainfall: 550 mm/y

-Vineyard: 5.888 Ha.

-Vinegrowers: 1.300

-Wineries: 15



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D.O. Conca de Barberà




WHITE	RED
Macabeu Parellada (3.300 Ha) Chardonnay Sauvignon blanc Chenin blanc Garnatxa blanca Moscatel	Trepat Ull de Llebre Garnatxa Pinot Noir Merlot Cabernet Sauvignon Cabernet Franc Syrah Samsó


WINES

- Wines made with indigenous **Trepat**, specially rosé for Cava, and some light reds.
- Red wines made with Cabernet sauvignon, Syrah, Merlot or Ull de Llebre.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Producers

Trepat

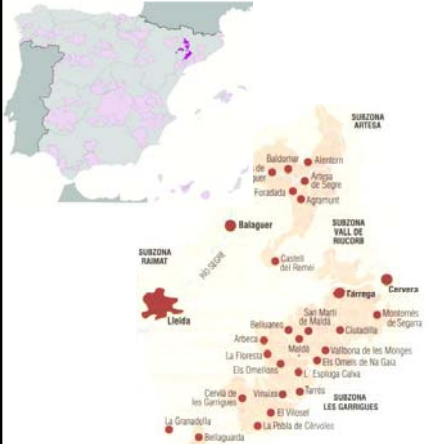
- Vigorous. Sensitive to spring freeze.
- Mainly used for elaboration of rose wines and cavas.
- Recently has begun to be used for subtle red wines.
- Moderate alcohol content (10-11,5% vol), fresh, light and fruity.



Apellations
Catalunya, Cava, Conca de Barberà, Costers del Segre.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Producers

D.O. Costers del Segre



Province of Lleida:

- **Artesa de Segre**
- **Les Garrigues**
- **Pallars Jussà**
- **Raimat**
- **Segrià**
- **Valls del Riucorb**

-Soils: Calcareous and granitic, and low clay. Poor organic.

-Climate: Continental, rather dry, very hot summers (35°C) and winters with long periods below 0°C.

-Rainfall: 385-450 mm/y


-Vineyard: 4.869 Ha.

-Vinegrowers: 645

-Wineries: 18

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Producers

D.O. Costers del Segre



WHITE	RED
Macabeu Parellada Xarel-lo Chardonnay Garnatxa blanca Riesling Sauvignon blanc Albariño Moscatell d'Alexandria Subirat Parent Gewürztraminer	Garnatxa Ull de Llebre Cabernet Sauvignon Merlot Monastrell Trepat Samsó Cabernet Franc Pinot Noir Syrah

WINES

- High diversity of wines.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Producers

D.O.Q. Priorat

Inland Tarragona, under Montsant mountains.

- Grapes grow in mountain slopes or in modern terraces of schist "Llicorella" with scarce fertility and difficult to work.
- Some very old vines with low productions.

Rainfall: 400-600 mm/y
Vineyard: 1.800 Ha.
Vinegrowers: 620
Wineries: 66

BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011

D.O.Q. Priorat

WHITE	RED
Garnatxa blanca	Garnatxa Negra
Macabeu	Samsó
Pedro Ximenez	Garnatxa Peluda
Picapoll	Cabernet Sauvignon
Xarel·lo	Cabernet Franc
Moscatell d'Alexandria	Ull de Llebre
Moscatell de gra petit	Pinot Noir
Chenin blanc	Syrah
	Merlot
	Picapoll Negre

WINES

-Mostly made with a blend of Garnatxa and Samsó.

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Mazuela

Synonyms: Samsó, Cariñena.

- A classic and traditional Mediterranean variety.
- When cultivated in drying conditions, on poor soils, it produces robust wines of high alcohol potential, rich pigment and extract.

Apellations
Calatayud, Campo de Borja, Cariñena, Catalunya, Conca de Barberà, Costers del Segre, Empordà, Montsant, Navarra, Penedès, Priorat, Ribera del Guadiana, Rioja, Tarragona, Terra Alta, Valencia.

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D.O. Montsant

Recently created (2002).
Surrounding the D.O.Q. Priorat area.

-3 types of soils:
•Calcareous and rolling stones and lime in fluvial terrasses.
•Granitic sands.
•"Llicorella".


-Climate: Mediterranean, certain continentality.
Rainfall: 400-600 mm/y

Vineyard: 2.020 Ha.
Vinegrowers: 783
Wineries: 34

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mon+sant
DENOMINACIÓ D'ORIGEN

D.O. Montsant



WHITE	RED
Macabeu Garnatxa blanca Moscatell Parellada Pansal Chardonnay	Samsó Garnatxa Negra Garnatxa Peluda Ull de llebre Monastrell Picapoll negre Cabernet Sauvignon Syrah Merlot


WINES

-Full-bodied red wines, flavoured and fruity, made with Garnatxa, Samsó and an important presence of international varieties.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Discoveries*

TERRA ALTA
DENOMINACIÓ D'ORIGEN

D.O. Terra Alta



At the very South of Catalunya, between the river Ebro and the Aragon's border.

-Soil: Calcareous and poor organic.

-Climate: Typically Mediterranean of the inlands, with very hot summers and quite cold winters. High insulations and low rainfall.

-Rainfall: 500-600 mm/y

-Vineyard: 6.290 Ha.

-Vinegrowers: 1.660

-Wineries: 32

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Discoveries*

TERRA ALTA
DENOMINACIÓ D'ORIGEN

D.O. Terra Alta



WHITE	RED
Garnatxa blanca Macabeu Parellada Chardonnay Moscat de Frontignan Moscat d'Alexandria Pedro Ximénez Sauvignon blanc Chenin Blanc Viognier	Garnatxa Negra Garnatxa Peluda Samsó Syrah Merlot Cabernet Sauvignon Ull de llebre Cabernet Franc Gamacha Tintorera Morenillo

WINES

-White wine specially certified "Garnatxa Blanca de la Terra Alta", made only with this variety, young or aged.

-High diversity of red wines and interesting sweet wines.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Discoveries*

Garnacha blanca

Spanish origin. 40.000 Ha in the world, of which 25.000 Ha are in Spain.

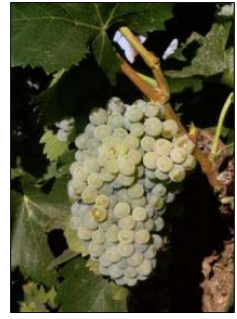
Better adapted in hot dry climatology. Mainly in Tarragona, Zaragoza and Teruel. Main variety in Terra Alta.

Great body and alcohol content.

Aromas of ripe fruit. Moderate acidity.

Apellations

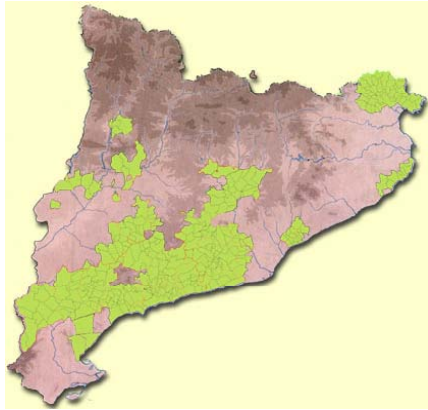
Alella, Almansa, Calatayud, Cariñena, Catalunya, Conca de Barberà, Costers del Segre, Empordà, Montsant, Navarra, Priorat, Rioja, Somontano, Tarragona, Terra Alta.



VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Discoveries*

Catalunya
DENOMINACIÓ D'ORIGEN

D.O. Catalunya




- Founded in 1999.
- 330 municipalities.
- 30 grape varieties:
 - 16 white
 - 14 red

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Catalunya
DENOMINACIÓ D'ORIGEN

D.O. Catalunya




WHITE	RED
Chardonnay	Cabernet Franc
Chenin Blanc	Cabernet Sauvignon
Garnatxa blanca	Garnatxa Negra
Gewürztraminer	Garnatxa peluda
Macabeu	Garnacha Tintorera
Malvasía / Subirat parent	Merlot
Malvasía de Sitges	Monastrell
Moscatell	Pinot noir
Parellada	Samsó
Pedro Ximénez	Sumoll
Picapoll	Syrah
Riesling	Trepat
Sauvignon Blanc	Ull de Llebre
Xarel-lo / Pansa blanca	

WINES
-High diversity of wines.

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Sumoll

- Traditionally grown almost in all the appellations of Catalonia, although it is not covered in all the regulations.
- Intense colour and high alcoholic graduation.



Apellations
Catalunya, Pla de Bages, Tarragona.


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ARAGÓN



VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

consejo regulador de la denominación de origen
SOMONTANO **D.O. Somontano**




In the province of Huesca, halfway from the Pyrenees to the Ebro's valley.
Crossed by the river Cinca.

-Climate: Cold and dry winds, but great sun exposition; average temperature 11°C.
-Rainfall: 500-600 mm/y

-Vineyard: 4.347 Ha.
-Vinegrowers: 496
-Wineries: 13

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

consejo regulador de la denominación de origen
SOMONTANO **D.O. Somontano**



WHITE
Macabeo
Garnacha Blanca
Alcañón
Chardonnay
Gewürztraminer
Riesling
Sauvignon Blanc


RED
Garnacha
Moristel
Parrleta
Tempranillo
Cabernet Sauvignon
Merlot
Pinot Noir
Syrah

WINES
-Interesting indigenous varieties, as white Alcañón or red Moristel and Parrleta.
-Perfect combinations among the native and the foreigner grapes, even white, red and rosé.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

Moristel


- Found in D.O. Somontano only.
- Very sweet aroma, red mermelades.
- It has medium sized, compact bunches with medium sized, cylindrical shaped, berries with a blue hue.
- Traditionally it has been used for blending with other varieties to add body and colour to the wine



Apellations
Somontano.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

CAMPO DE BORJA DENOMINACIÓN DE ORIGEN **D.O. Campo de Borja**



“The empire of Garnacha”.
Under the influences of the Moncayo mountain and the river Ebro.



-Soil: Dun-chalk and terraced soils. Clay in the areas closer to Moncayo.
-Climate: Continental. North-West wind, cold and dry, called “cierzo”. Very high thermal contrasts.
-Rainfall: 350-450 mm/y

-Vineyard: 7.414 Ha.
-Wineries: 17

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

CAMPO DE BORJA
DENOMINACIÓN DE ORIGEN

D.O. Campo de Borja

WHITE
Macabeo
Moscatel
Chardonnay


RED
Garnacha (5.000 Ha.)
Tempranillo
Mazuela
Cabernet sauvignon
Merlot
Syrah

WINES

-All kind of red wines made with old vines of Garnacha, alone or melted with other varieties.

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Garnacha




- This variety is the most cultivated Mediterranean grape worldwide.
- Thick and sensual tannins.
- Red wines with stunning power and expression.
- Perhaps the most distinctive and certainly most expensive Spanish wine based on Garnacha is Priorat, the concentrated Catalanian cult-wine.

Apellations
Alella, Alicante, Almansa, Arlanza, Arribes, Bierzo, Bullas, Calatayud, Campo de Borja, Cariñena, Catalunya, Cava, Cigales, Conca de Barberà, Costers del Segre, Empordà, Jumilla, La Mancha, Málaga, Manchuela, Méntrida, Montsant, Navarra, Penedès, Pla de Bages, Priorat, Ribera del Duero, Ribera del Guadiana, Ribeira Sacra, Ribeiro, Rioja, Rueda, Sierras de Málaga, Somontano, Tarragona, Terra Alta, Tierra de León, Tierra del Vino de Zamora, Toro, Uclés, Utiel-Requena, Valdeorras, Valdepeñas, Valencia, Vinos de Madrid, Yecla.

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NAVARRA



VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Passions*

VINOS D.O. NAVARRA

D.O. Navarra



5 diferent sub-zones:

- Ribera Baja
- Ribera Alta
- Valdizarbe
- Baja Montaña
- Tierra Estella

-Soils: Calcareous and deep.


-Climate: Influenced both by Cantabric and Mediterranean. North sector, with cold and humid winters, smooth summers; and south sector, very dry and luminous.

-Rainfall: 450-680 mm/y

-Vineyard: 17.335 Ha.
-Vinegrowers: 6.403
-Wineries: 106

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D.O. Navarra



WHITE
Viura
 Garnacha Blanca
 Chardonnay
 Malvasía
 Moscatel de Grano Menudo

RED
Tempranillo
 Graciano
 Cabernet Sauvignon
 Garnacha
 Mazuela
 Merlot
 Syrah
 Pinot Noir

WINES

- Famous for its young rosé and red wines.
- Also shows great quality aged wines.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions


LA RIOJA



Logroño

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D.O. Ca. Rioja



First D.O. of Spain (1925) and first Qualified Denomination of Origin (D.O. Ca.) since 1991.

Rainfall: 370-450 mm/y
 Vineyard: 63.583 Ha.
 Vinegrowers: 20.024
 Wineries: 1.368

Rioja Alta:
 Continental moderate, clayish-calcareous soils. Kingdom of Tempranillo.

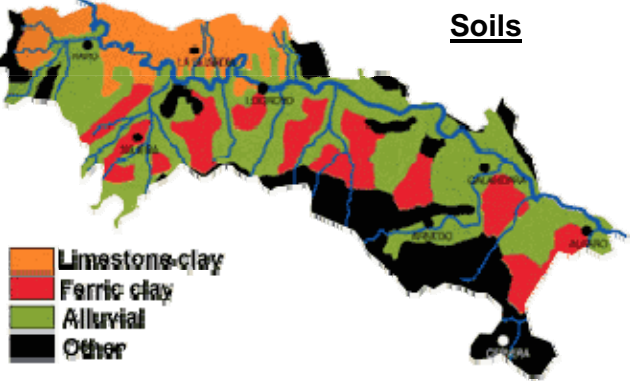
Rioja Baja:
 Drier, a bit Mediterranean, clay and ferric soils give red wines of Garnacha.

Rioja Alavesa:
 South orientation of vines protected by Sierra Cantabria, calcareous soils, short summers and mild winters. Tempranillo for quality wines.

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D.O. Ca. Rioja



Soils



Limestone-clay
Ferric clay
Alluvial
Other

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

D.O.Ca. Rioja

WHITE


Viura
Malvasia Riojana
Garnacha Blanca


RED

Tempranillo
Graciano
Garnacha
Mazuela


WINES

- With domination of Tempranillo, but wisely coupaged with Garnacha, Mazuelo and Graciano great wines are elaborated.
- Young fruity wines made with carbonic maceration, specially at Rioja Alavesa.






BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Graciano


- Rare to find as single variety wine.
- Blends with high percentage of Graciano will age better, intense colour and a deeper bouquet.
- Balsamic sensation, acidity and tannins.

Apellations
 Dominio de Valdepusa, Métrida,
 Navarra, Ribera del Guadiana, Rioja,
 Valencia.





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Tempranillo

Synonyms: Ull de Llebre, Tinta Fina, Tinta del Pais, Tinta de Toro, Cencibel, Arauxa.


Spain's most widely planted vine variety.

Its berries are moderately sized, with good dark colour and a hard skin.


It produces rich alcohol, moderate fruity acidity, attractive aromatic perspectives (black plums, cherries, raspberries) and are excellent when aged.



Apellations
 Condado de Huelva, Sierras de Málaga, Calatayud, Campo de Borja, Cariñena, Somontano, Almansa, La Mancha, Manchuela, Métrida, Mondéjar, Ribera del Júcar, Uclés, Valdepeñas, Arlanza, Arribes, Cigales, Ribera del Duero, Rueda, Tierra de León, Tierra del Vino de Zamora, Toro, Alella, Catalunya, Conca de Barberà, Costers del Segre, Empordà, Montsant, Penedès, Pla de Bages, Priorat, Tarragona, Terra Alta, Alicante, Utiel-Requena, Valencia, Ribera del Guadiana, Monterrei, Ribeira Sacra, Ribeiro, Valdeorras, Binissalem, Pla i Llevant, Abona, Tacoronte-Acentejo, Vinos de Madrid, Bullas, Jumilla, Yecla, Navarra, Rioja.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



CASTILLA Y LEÓN





BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Ribera del Duero



Within the provinces of Burgos, Soria, Segovia and Valladolid.

- Climate: Continental, very dry and windy; harsh winters, frequent frost, but rarely snows.
- Rainfall: 450 - 500 mm/y
- Vineyard: 17.100 Ha.
- Vinegrowers: 7.844
- Wineries: 186

D.O. Ribera del Duero



- WHITE**
Albillo
- RED**
Tinto Fino
Garnacha Tinta
Cabernet Sauvignon
Malbec
Merlot

WINES

- High quality red wines, full-bodied and fruit balanced, made with Tinto Fino or Tinta del País, the local name for Tempranillo.



D.O. Rueda



- South of the province of Valladolid, and minor parts of Segovia and Ávila.
- Very flat, quite high at 700 m.

- Climate: Severe winters, dry and high sun exposition.
- Rainfall: 400 - 450 mm/y
- Vineyard: 5.990 Ha.
- Vinegrowers: 1.300
- Wineries: 36

D.O. Rueda



- WHITE**
Verdejo
Viura
Sauvignon Blanc
Palomino
- RED**
Tempranillo
Garnacha
Cabernet Sauvignon
Merlot

WINES

-Whites with a strong character, pale colour, subtle and very fine aroma, refreshing palate, ample, serious and balanced with elegant final taste.



Verdejo

- The main variety of Rueda.
- It produces one of the best dry whites in Spain.
- Great aromatic potential with elegance, fruity with anise and fennel touches.
- Good body and structure, and a characteristic little sour aftertaste.



Apellations

Almansa, Arribes, Cigales, La Mancha, Manchuela, Mérida, Montilla-Moriles, Ribera del Guadiana, Rueda, Tierra de León, Tierra del Vino de Zamora, Toro, Uclés, Valdepeñas, Valencia.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Toro



- Within the provinces of Zamora and Valladolid.
- Crossed by the river Duero.
- 75% of the vineyards, of tinta de toro, local name for tempranillo.

-Soil: Brown limestone on loose material.

-Climate: Extreme dry continental climate influenced by the Atlantic.

-Rainfall: 350-400 mm/y

-Vineyard: 5.500 Ha.

-Vinegrowers: 1.200

-Wineries: 50



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Toro



WHITE
Verdejo
Malvasía

RED
Tinta de Toro
Garnacha



WINES

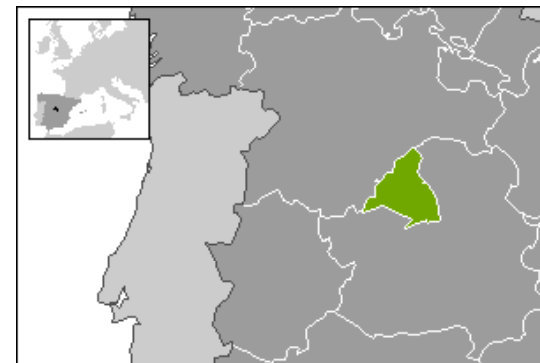
-Strong, fruity and fresh red wines, made with Tinta de Toro, the local name for Tempranillo.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



MADRID



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Vinos de Madrid

- Near to Castilla-La Mancha.
- Divided in 3 sub-zones.

Soil: Loam-clay texture at San Martín and Navalcarnero. Loamy to clay-loam textures at Arganda.

Climate: Continental, with extreme temperatures both in winter and summer.

Rainfall: 460-600 mm/y

Vineyard: 7.462 Ha.
Vinegrowers: 2.546
Wineries: 45

vinos de madrid

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Resources

D.O. Vinos de Madrid

WHITE Albillo Malvar Airén Moscatel de grano menudo Parellada Torrontés Viura	RED Garnacha Tempranillo Cabernet Sauvignon Merlot Syrah
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WINES

- Arganda: White Malvar and red Tempranillo.
- Navalcarnero: Red Garnacha.
- San Martín: White Albillo and red Garnacha.

vinos de madrid

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Resources

Albillo

Synonyms: Pardina

- Only found in Spain.
- Early ripening, sweet because of high content of glicerol, golden colour and very fine skin.
- Main variety in Vinos de Madrid.

Apellations
 Arlanza, Arribes, Cigales, Gran Canaria, La Gomera, La Palma, Manchuela, Mérida, Ribera del Duero, Ribera del Guadiana, Tierra del Vino de Zamora, Tacoronte-Acentejo, Vinos de Madrid, Ycoden Daute Isora.

vinos de madrid

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Resources

Malvar

- Predominately grown in the province of Madrid.
- According to Jancis Robinson, Malvar produces slightly "rustic", medium-bodied wines that tend to exhibit more aroma and flavor than Airén.

Apellations
 Mondéjar, Ribera del Guadiana, Vinos de Madrid.

vinos de madrid

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Resources

CASTILLA-LA MANCHA



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. La Mancha



- The greatest vinegrowing region in the planet.
- Within the provinces of Albacete, Ciudad Real, Cuenca and Toledo.

-Uniform calcareous soils.
-Rainfall: 300 - 400 mm/y

-Vineyard: 193.133 Ha.
-Vinegrowers: 21.900
-Wineries: 194



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. La Mancha



WHITE
Airén
Viura
Sauvignon Blanc
Chardonnay

RED
Cencibel
Garnacha
Moravia
Cabernet Sauvignon
Merlot
Syrah



WINES

-Whites made with Airén.

-Reds made with Cencibel, the local name for Tempranillo.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Airén

Synonyms: Lairén

- Very resistant to drought.
- Planted throughout central Spain, occupying about twice as much land as any other variety.
- Traditionally produced base wines of Spain's Brandy industry.
- Recently, it has been used to create simple, refreshing, dry wines.



Apellations


Alicante, Bullas, Jumilla, La Mancha, Montilla-Moriles, Sierras de Málaga, Valdepeñas, Vinos de Madrid, Yecla.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Valdepeñas



- Located in a crossroad at the South of Meseta and North of Sierra Morena.
- Airén: 65% of the vineyards. Cencibel for red wines.

-Soil: Limey, sandy and chalky soils, and reddish-yellow clayey soils.

-Climate: Continental and dry.
-Rainfall: 200-400 mm/y

-Vineyard: 29.000 Ha.
-Wineries: 23

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

D.O. Valdepeñas




WHITE	RED
Airén	Cencibel
Macabeo	Garnacha
Verdejo	Syrah
Moscatel de grano menudo	Merlot
Chardonnay	Cabernet Sauvignon
Sauvignon blanc	Petit verdot

WINES

- Fresh and fruity white wines made with Airén.
- Red wines made with Cencibel, the local name for Tempranillo.

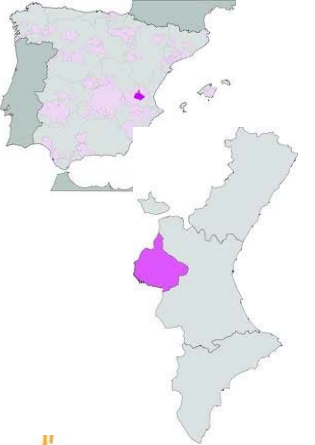
VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

COMUNITAT VALENCIANA



VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

D.O. Utiel-Requena



- Located inland of Valencia's province.
- Indigenous red variety Bobal represents the 80% of the vineyards.

-Soil: Dark in colour with a high lime content, permeable and poor in organic matter.



-Climate: Continental with Mediterranean influence.
-Rainfall: 450 mm/y

-Vineyard: 39.000 Ha.
-Wineries: 73

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Passions

utiel-requena
DENOMINACIÓN DE ORIGEN

D.O. Utiel-Requena

WHITE	RED
Tardana	Bobal
Macabeo	Tempranillo
Merseguera	Garnacha
Chardonnay	Cabernet Sauvignon
Sauvignon Blanc	Merlot
Parellada	Syrah
Xarel-lo	Pinot Noir
Verdejo	Petit Verdot
Moscatel de Grano Menudo	Garnacha Tintorera
	Cabernet Franc

WINES


-Red wines made with Bobal.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

Tardana

Synonyms: Planta Nova.

- Spanish variety. Its origin is in the province of Valencia.
- It is a very rustic vine, with a late ripening.




Apellations
Utiel-Requena, Valencia.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

Bobal

- Dark-skinned variety.
- Recently, interesting aged red wines are being made with old vines of Bobal.
- Produces mainly rosé and young deep red wines.
- Low alcohol content and high acidity.
- Important for bulk wine production in South East Spain.




Apellations
Alicante, Calatayud, Manchuela, Ribera del Guadiana, Ribera del Júcar, Utiel-Requena, Valencia.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures

VALENCIA

D.O. Valencia



3 sub-zones around Valencia city to the orth-east:

- Valentino
- Alto Turia
- Moscatel

1 sub-zone to the south:

- Clariano

-Soil: Varies from fluvial type at low altitudes, to lime bearing at the higher altitudes, and sandy type at the intermediate altitudes.

-Climate: Continental (inland) or Mediterranean (coast).

-Rainfall: 500 mm/y

-Vineyard: 21.778 Ha.

-Vinegrowers: 12.411

-Wineries: 66

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 Wine Pleasures



D.O. Valencia



WHITE
 Malvasía
 Moscatel
 Macabeo
 Merseguera
 Verdil
 Chardonnay

RED
 Monastrell
 Tempranillo
 Garnacha Tintorera
 Merlot
 Cabernet Sauvignon
 Pinot Noir
 Bobal

WINES

- Elegant and fruity white wines, made with indigenous varieties.
- Powerful red wines made with a blend of indigenous and foreigner varieties.
- Sweet fortified wine Moscatel.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Malvasía

Synonyms: Subirat Parent, Malvasía de Rioja, Malvasía de Sitges.

- One of the oldest varieties, spread throughout the Mediterranean countries.
- Used to elaborate dessert wines, and some dry aromatic wines.
- Present in Valencia, Aragón, and Canarias, and in other wine regions.



Apellations

Abona, Alella, Arribes, Bierzo, Bullas, Calatayud, Catalunya, Cava, Costers del Segre, El Hierro, Empordà, Gran Canaria, Jumilla, La Gomera, La Palma, Lanzarote, Navarra, Penedès, Rioja, Tacoronte-Acentejo, Tarragona, Tierra de León, Tierra del Vino de Zamora, Toro, Valencia, Valle de Güímar, Valle de la Orotava, Ycoden Daute Isora, Yecla.

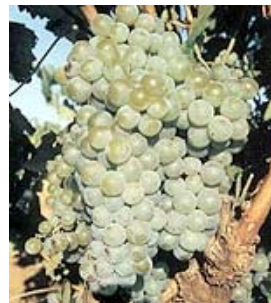


BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Merseguera

- In chilly regions fine wines may be elaborated, pale with green tones, low alcoholic content, aromatic.
- Outstanding tartaric acidity. In hot regions, it gives alcoholic wines, robust, appropriate for licquor wines and rancid wines.
- The 70% of whole production is in D.O. Valencia.



Apellations

Alicante, Utiel-Requena, Valencia, Yecla.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Moscatel

Synonyms: Moscatel de Alejandría, Moscatel de Grano Gordo, Moscatel Romano.

- Aromas of fresh grapes, peach, marmalade.
- Rich and sweet. Sometimes used to produce fortified wines.
- Produces sweet wines in Valencia and Andalucía.



Apellations

Abona, Alicante, Binissalem, Bullas, Calatayud, Campo de Borja, Cariñena, Catalunya, Conca de Barberà, Condado de Huelva, Costers del Segre, Empordà, Gran Canaria, Jerez-Xères-Sherry, La Gomera, La Palma, Lanzarote, Málaga, Manzanilla de Sanlúcar de Barrameda, Montilla-Moriles, Montsant, Penedès, Pla i Llevant, Priorat, Ribera del Guadiana, Sierras de Málaga, Tacoronte-Acentejo, Tarragona, Terra Alta, Uclés, Valencia, Valle de Güímar, Valle de la Orotava, Ycoden Daute Isora.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



MURCIA



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Jumilla



- A plain surrounded by mountains (Murcia and Albacete).
- Monastrell variety represents over 80% of the vineyards.

-Soil: Brown, brown-lime and lime and generally have a large capacity for water and medium permeability.

-Climate: Continental, influenced by its proximity to the Mediterranean.

-Rainfall: 300 mm/y

-Vineyard: 32.000 Ha.

-Vinegrowers: 2.987

-Wineries: 45



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



D.O. Jumilla



WHITE
 Airén
 Macabeo
 Pedro Ximénez
 Malvasía
 Chardonnay
 Sauvignon Blanc
 Moscatel de Grano Menudo

RED
Monastrell
 Cencibel
 Garnacha Tintorera
 Garnacha
 Cabernet Sauvignon
 Merlot
 Syrah
 Petit Verdot



WINES

-Full-bodied and powerful red wines made with Monastrell.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Monastrell

Synonyms: Mataró, Mourvèdre.

It needs a Mediterranean climate to mature properly, with long, luminous summers.

It has small spherical berries that are very dark enclosed within an abundant bloom.

It makes intense wines with good tannic energy that soften when aged.

It is often used in blends with velvety varieties such as Garnacha.



Apellations

Alicante, Almansa, Binissalem, Bullas, Calatayud, Cariñena, Catalunya, Cava, Costers del Segre, Empordà, Jumilla, Manchuela, Montsant, Penedès, Pla i Llevant, Ribera del Guadiana, Valencia, Yecla.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



ANDALUCÍA

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Producers*

D.O. Málaga / D.O. Sierras de Málaga

Both appellations share production zone, divided in 5 sub-zones at the East of the province of Málaga (Norte, Axarquía, Montes) and at the west (Serranía de Ronda, Costa Occidental).

-Soil: Mostly alluvial; near the coastline the composition includes clay, quartz and mica.

-Climate: Mediterranean near the coast. Continental further inland.

-Rainfall: 300 mm/y (Axarquía, Montes) to 1.700 (Ronda) mm/y

Vineyard: 1.200 Ha.
Wineries: 29

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Producers*

D.O. Málaga

WHITE

Pedro Ximénez
Moscatel

Sweet and Fortified wines:

- Málaga Pálido: <6 months of aging.
- Málaga: 6 to 24 months of aging.
- Málaga Noble: 2 to 3 years of aging.
- Málaga Añejo: 3 to 5 years of aging.
- Málaga Trasañejo: >5 years of aging.

Quantity of arrope (reduced must):

- Dorado/Golden: No arrope.
- Rojo dorado/Rot gold: <5% arrope
- Oscuro/Brown: 5 to 10% arrope.
- Color: 10-15% arrope.
- Negro/Dunkel: >15% arrope

Other wines:

- Pajarete: 45-140 gr/l sugar
- Lacrimae Christi: >2 years aging, without pressing the grapes

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Producers*

Pedro Ximénez

- Traditionally associated with Andalucía, Valencia and Extremadura.
- It is particularly popular among Málaga and Montilla-Moriles producers.
- A part from its use in sherry style production, it is also used to produce neutral-flavored dry table wines.
- Some rich, raisiny, sweet fortified wine, called "PX" is bottled.

Apellations

Abona, Catalunya, Condado de Huelva, El Hierro, Gran Canaria, Jerez-Xérès-Sherry, Jumilla, La Gomera, La Palma, Lanzarote, Málaga, Manzanilla Sanlúcar de Barrameda, Montilla-Moriles, Priorat, Sierras de Málaga, Tacoronte-Acentejo, Terra Alta, Valle de la Orotava, Ycoden Daute Isora.

VINICOM BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011 *Wine Producers*



D.O. Sierras de Málaga



WHITE
 Pero Ximen
 Moscatel de Alejandría
 Moscatel Morisco
 Chardonnay
 Macabeo
 Sauvignon Blanc
 Lairén
 Doradilla

RED
 Romé
 Cabernet Sauvignon
 Merlot
 Syrah
 Tempranillo
 Garnacha
 Cabernet Franc
 Pinot Noir
 Colombar
 Petit Verdot



WINES

-Modern style wines:
 fruity white wines and
 red wines with more
 body.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Moscatel de Grano Menudo

Synonyms: Moscatel de Frontignan.

- Its name comes from its characteristic small berry size and tight clusters.
- It is an ancient variety, present almost all around the world.
- It provide flower flavours, as jasmine or orange blossom.
- It can be vinified as a dry wine, but it often is made as a sweet wine, too.



Apellations

Almansa, Bullas, Empordà, Jumilla, La Mancha, Méntrida, Navarra, Penedès, Priorat, Ribera del Guadiana, Ribera del Júcar, Terra Alta, Tierra del Vino de Zamora, Valdepeñas, Vinos de Madrid, Yecla.



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Other White Grapes

Albariño	Moll
Alcañón	Ondarribi Zuri
Bastardo Blanco	Palomino
Bermejuelo	Sabro
Caíño Blanco	Torrontés
Doña Blanca	Treixadura
Forastera Blanca	Verdello
Godello	Verdil
Gual	Vijariego
Loureira Blanca	Zalema
	...



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



Other Red Grapes

Bastardo Negro	Mencia
Brancellao	Moravia
Caíño Tinto	Moscatel Negro
Callet	Negramoll
Castellana Negra	Ondarribi Beltza
Fogoneu	Prieto Picudo
Garnacha Tintorera	Romé
Listán Negro	Sousón
Malvasía Rosada	Tintilla
Manto Negro	Vijariego Negro
	...



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



International varieties

International varieties are making significant inroads in some parts of Spain and are increasingly important in Catalonia, Somontano and Navarra and all over the Peninsula.

Chardonnay
Chenin Blanc
Gewürztraminer
Riesling
Sauvignon Blanc
Viognier

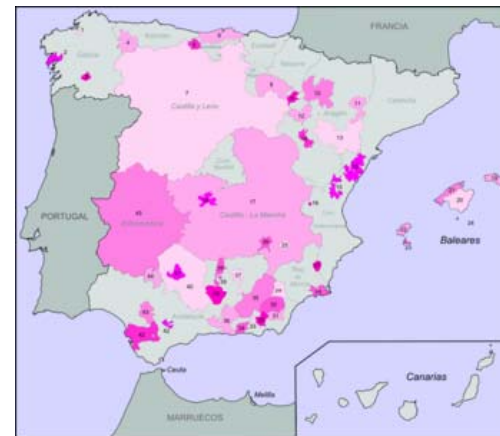
Cabernet Franc
Cabernet Sauvignon
Merlot
Petit Verdot
Pinot Noir
Syrah



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



VINOS DE LA TIERRA



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



VINOS DE LA TIERRA

Aragón

VT Bajo Aragón
VT Valle del Cinca

Castilla-La Mancha

VT Castilla

Islas Baleares

VT Mallorca



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011



PORTUGAL

Vinho Verde
Porto e Douro
Alentejo

VR Península Setúbal
VR Minho



BUYERS MEET IBERIAN CELLARS – FEBRUARY 2011

